

SAMPLE Credit Union CEO Quantitative Appraisal

President/CEO Evaluation

1. Increase asset growth to exceed \$XXX by end of year.

ACTUAL
_____ % of goal met
\$ _____ Bonus

2. Monitor strategic plan loan portfolio at \$XXX by end of year.

ACTUAL
_____ % of goal met
\$ _____ Bonus

3. Achieve net loan charge-offs to loans not to exceed XX%

ACTUAL
_____ % of goal met
\$ _____ Bonus

4. Achieve membership at XXXX.

5. Achieve an average total relationship of \$18,283 per member by end of year

6. Achieve staff productivity and overall operating efficiencies, e.g. an asset to FTE of \$X,XXX.00

7. Achieve ROA to FTE of \$XX,XXX

8. Achieve net income of \$705,783

9. Achieve an annualized ROA of .XX %

10. Achieve net worth to assets ratio of XX.X1%

11. Maintain an NCUA CAMEL annual examination rating of 2 or higher.

Goals will be compensated with the following scale of bonus dollars:

100% = \$400.00

75% = \$300.00

50% = \$200.00

25% = \$100.00